



Consultant Partners

EarthSoft partners with consultants who can provide implementation and support services for EQulS™ software products. When you work with an approved EarthSoft Business Partner, you can be certain that they have the necessary EQulS licenses and skills. EarthSoft Business Partners have solution skills and capabilities with all EQulS products. EarthSoft's Business Partners help our customers increase efficiency, gain a competitive advantage, and drive innovation.

Partner Services

- Design reports
- Data workflow design
- Needs assessments, requirements definitions, scope design
- Third party software integration and reporting
- Sample Planning Module (SPM) configuration
- EQulS Collect forms design
- Action levels and reference values table population
- Electronic Data Deliverable (EDD) processing
- Data collection subsystems
- Data migrations support
- Systems integrations support



Laboratory Partners

EarthSoft partners with laboratories to offer a framework for improved analytical data workflows for data-driven decision making, environmental data digitization efforts, and lab and field data governance initiatives using EQulS software. The partnership standardizes data governance processes while establishing protocols and data management best practices. These include data submissions, performing data verification, defining new users, analytes, methods, locations, and other standard data processing items. Standardized EQulS workflows improve data quality.

For EQulS users working with EarthSoft laboratory partners, complex data workflows are streamlined, quality is improved, efficiencies achieved, and data are more easily understood.

End User Benefits

- Increase and improve predictability standards
- Increase repeatable outcomes
- Improve data-driven decision making
- Improve process efficiencies to streamline workflows
- Demonstrate market leadership
- Reduce variability and number of different EDD formats
- Comply with regulatory and client specific data requirements
- Realize financial savings resulting from standardized workflows
- Laboratory Benefits

Laboratory Partner Benefits

- Improve automation of data management workflows
- Simplify workflow processes to setup, gather, store, and retrieve environmental information
- Decrease project costs (improve automation) to deliver EDDs
- Store and retrieve information in a collaborative and efficient manner
- Support data governance discussions with major industrial and government participants
- Use new software technology to enhance product and service offerings
- Organize and bring value to existing data

EarthSoft Business Partners



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