ENTERPRISE & SCHEMA LICENSING OPTIONS

Option 1: EQuIS Online (EOL) Subscription Portfolios

Term licensing of EQuIS products; Software-as-a-Service hosted by EarthSoft on Microsoft SQL Server

EQuIS Enterprise and Schema(s)

Subscription Size[1, 2, 3] (per environment including production and non-production)	Subscription Categories				
	# Records	Storage Size	# Databases	Basic Schemas (per month)	Premium Schemas (per month)
Level 1	250k	1 GB	1	$420	$580
Level 2	1 M	5 GB	1	$700	$960
Level 3	5 M	10 GB	2	$1,100	$1,550
Level 4	10 M	20 GB	3	$1,650	$2,300
Level 5	20 M	50 GB	5	$2,500	$3,500
Level 6	100 M	100 GB	10	$3,450	$4,800
Level 7	Unlimited	200 GB	20	$5,000	$7,000
Level 7 - Additional Resource Pack (each)	+100 GB		+10	$1,650	$2,750

[1]EQuIS subscription level includes an EDP Distribution license.
[2]EQuIS Live records are discounted by 90%, (e.g., 100 EQuIS Live records = 10 billable records)
[3]Overage fees may apply.

Other Fees

ACAL = Active Client Access License (required for each EQuIS User)	$10 ea., per mo.
Additional Database (any Level)	$275 ea., per mo.
Database Setup/Copy Fee (per occurrence)	$500
EQuIS in Browser Mode to run EQuIS desktop applications, includes one CUL[4]	$350 per mo.
EQuIS in Browser Mode additional CUL(s) [4]	$35 per CUL, per mo.
Microsoft 365 Government Community Cloud High (GCC High)	35% of Hosting Fees [5]

[4]EQuIS in Browser Mode CULs must be equal to the portfolio's total number of CULs.
[5]GCC High hosting fee calculated as 35% of EOL Enterprise and ACAL fees; 35% of the Hybrid Configuration Portfolio Enterprise fee.

Option 2: Perpetual License Portfolios

Perpetual licensing of EQuIS products; software hosted on-premise by the client on Microsoft SQL Server

EQuIS Enterprise and Schema(s)

License Type	Basic	Premium
EQuIS Enterprise *Includes an EDP Distribution license*	$22,000 (per environment)	$27,500 (per environment)
Active Client Access License (ACAL)	$800 (per ACAL)	$1,000 (per ACAL)

Option 3: Hybrid Hosting Portfolio

Perpetual licenses hosted by EarthSoft. Provides term licensing and hosting for perpetual Enterprise licenses. Perpetual licensing conditions associated with thick client applications remains in place.

Hybrid Hosting: EQuIS Enterprise and Schema(s)

Subscription Size[1, 2, 3] (per environment including production and non-production)	Subscription Categories				
	# Records	Storage Size	# Databases	Basic Schemas (per month)	Premium Schemas (per month)
Level 1	250k	1 GB	1	$210	$290
Level 2	1 M	5 GB	1	$350	$480
Level 3	5 M	10 GB	2	$550	$775
Level 4	10 M	20 GB	3	$825	$1,150
Level 5	20 M	50 GB	5	$1,250	$1,750
Level 6	100 M	100 GB	10	$1,725	$2,400
Level 7	Unlimited	200 GB	20	$2,500	$3,500
Level 7 - Additional Resource Pack (each)	+100 GB	+10		$825	$1,375

[1]*EQuIS subscription level includes an EDP Distribution license*
[2]*EQuIS Live records are discounted by 90%, (e.g., 100 EQuIS Live records = 10 billable records)*
[3]*Overage fees may apply*

EQuIS REST API

REST API License includes ArcEQuIS and Power BI Connector and requires Enterprise. One key is issued per ACAL. Licensed as an annual subscription, per environment.	Annual Fee
	$16,500

EQuIS GEOTECH

EQuIS Geotech is licensed as an annual subscription, per environment. Additional licensing requirements include: • Enterprise Premium Schema • Professional PremierG or DG • EnviroInsite • Collect • REST API (optional)	Annual Fee
	$24,000

PROFESSIONAL & DECISION SUPPORT PRODUCTS

Professional Library Products

License Type: Product:	EOL (per mo.)	Perpetual (per CUL)
Standard; per CUL	$220	$5,000
PlusD; per CUL	$275	$6,000
PlusG; per CUL	$275	$6,000
PlusDG; per CUL	$330	$6,500
PremierD; per CUL	$500	$11,000
PremierG; per CUL	$450	$9,000
PremierDG; per CUL	$550	$13,000

Decision Support Products

License Type: Product:	EOL (per mo.)	Perpetual
EnviroInsite; per CUL*	$170	$3,300
Alive; per CUL*	$250	$5,500
Risk3T; per CUL*	$160	$3,000

CUL = Concurrent User License

Decision Support Products require but do not include an EQuIS Professional Library License, and all users require a unique Enterprise ACAL to login.

DATA ACQUISITION PRODUCTS

License Type: Product:	EOL (Monthly Fee)	Perpetual (License Fee)
EQuIS Data Processor (EDP) Standalone with free formats; per CUL	NA	$2,000
EDP Distribution Standalone License unlimited CUL, 1 format (defined by client); per entity internal use	$500	$10,000
EQuIS Data Gathering Engine (EDGE) with free formats for internal use; per device	$30	$1,000
EDGE Distribution License 1 format (defined by client) for internal use; per entity	$1,500	$50,000
EQuIS Collect User License (licensed on an annual basis); per user	$25 per month	
EQuIS Collect Named User Distribution License (licensed on an annual basis); per user account	$18,000 per year	

VIEWER LICENSE AGREEMENT (VLA) PRODUCTS

Licensing provides Third Party access and use of Licensee Enterprise functionality. Term Licensing Only – hosting either by EOL or Perpetual licensee; this fee is in addition to licensee Enterprise licensing. EarthSoft Enterprise Support Services are provided to Licensee and not to the Third Party User.

Project Viewer VLA - Licensee designated third party group user ACAL, License Operating System Environment Host, Per Project VLA	$1,200 (per mo.)	$14,400 (per yr.)

Pay Per User VLA - License Bundle Quantity:	**10**	**30**	**60**	**100**	**150**
Fee Discounted:	0%	10%	20%	30%	40%
Net Monthly Price:	$200	$540	$960	$1,400	$1,800
Net Annual Price:	$2,400	$6,480	$11,520	$16,800	$21,600

SOFTWARE MAINTENANCE AGREEMENT (SMA)

EQuIS Online or Hybrid: 20% of entire portfolio list price fees.
Perpetual (On-Premises): 25% of entire portfolio list price value.

EarthSoft, Inc. California SLP LOO Exhibit A, Schedule 1 - On Premise Perpetual* Software Product Price List †

† CA SLP Customers get 10% Discount; Resellers get a 10% Fee on the Discounted Extended Price Total of all Products on this Schedule 1

* Perpetual License Product with SMA Contracts for On Premise system operations (may also be installed on Microsoft Azure)

** Perpetual License Product with SMA Contracts for On Premise system operations (may **NOT** be installed on Microsoft Azure)

*** SMA Contract Term License Product Requires concurrently supported EQuIS Enterprise

EarthSoft SKU# (revised Sept. 2022)	License Type Support Term	License OSE	Product Name and License Type	List Price	† CA SLP Price	Unit of Measure	Includes 1 Year of EQuIS Software Maintenance and Support for Licensee; Subject to Internal License Use Requirements (VLA exception):
CA_OP:E_Basic_ENV	Perpetual, 1 Year	On Premise	EQuIS Enterprise Basic License*	$27,500.00	$24,750.00	per Environment	REQUIRES Mutual NDA; Unique EQENT ACAL Required for Each User; includes EDP Distribution license
CA_OP:E_Basic_ACAL	Perpetual, 1 Year	On Premise	EQuIS Enterprise Basic - ACAL*	$1,000.00	$900.00	per ACAL	EQENT Environment License Required
CA_OP:E_Prem_ENV	Perpetual, 1 Year	On Premise	EQuIS Enterprise Premium License*	$34,375.00	$30,937.50	per Environment	REQUIRES Mutual NDA; Unique EQENT ACAL Required for Each User
CA_OP:E_Prem_ACAL	Perpetual, 1 Year	On Premise	EQuIS Enterprise Premium - ACAL*	$1,250.00	$1,125.00	per ACAL	EQENT Instance License Required
CA_SAAS:E_DataSub_ACAL	Term, 1 Year	On Premise	EQuIS Data Submitter License (1000 submitter ACALs) Annual Subscription***	$4,125.00	$3,712.50	per Environment	EQENT Environment License Required
CA_SAAS:E_VLABundle10_A	Term, 1 Year	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 10	$2,400.00	$2,160.00	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_SAAS:E_VLABundle30_A	Term, 1 Year	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 30	$6,480.00	$5,832.00	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_SAAS:E_VLABundle60_A	Term, 1 Year	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 60	$11,520.00	$10,368.00	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_SAAS:E_VLABundle100_A	Term, 1 Year	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 100	$16,800.00	$15,120.00	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_SAAS:E_VLABundle150_A	Term, 1 Year	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 150	$21,600.00	$19,440.00	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_SAAS:E_ProjView	Term, 1 Year	On Premise	EQuIS Enterprise Public Viewer License Annual Subscription***	$14,400.00	$12,960.00	per Public VLA per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_OP:Pro_Std	Perpetual, 1 Year	On Premise	EQuIS Professional Standard Library - CUL*	$6,250.00	$5,625.00	per CUL	Requires Enterprise ACAL
CA_OP:Pro_PlusD	Perpetual, 1 Year	On Premise	EQuIS Professional PlusD Library - CUL*	$7,500.00	$6,750.00	per CUL	Requires Enterprise ACAL
CA_OP:Pro_PlusG	Perpetual, 1 Year	On Premise	EQuIS Professional PlusG Library - CUL*	$7,500.00	$6,750.00	per CUL	Requires Enterprise ACAL
CA_OP:Pro_PlusDG	Perpetual, 1 Year	On Premise	EQuIS Professional PlusDG Library - CUL*	$8,125.00	$7,312.50	per CUL	Requires Enterprise ACAL
CA_OP:Pro_PremD	Perpetual, 1 Year	On Premise	EQuIS Professional PremierD Library - CUL*	$13,750.00	$12,375.00	per CUL	Requires Enterprise ACAL
CA_OP:Pro_PremG	Perpetual, 1 Year	On Premise	EQuIS Professional PremierG Library - CUL*	$11,250.00	$10,125.00	per CUL	Requires Enterprise ACAL
CA_OP:Pro_PremDG	Perpetual, 1 Year	On Premise	EQuIS Professional PremierDG Library - CUL*	$16,250.00	$14,625.00	per CUL	Requires Enterprise ACAL
CA_OP:Pro_Enviro	Perpetual, 1 Year	On Premise	EQuIS EnviroInsite - CUL*	$4,125.00	$3,712.50	per CUL	Requires EQuIS Enterprise & Pro Login
CA_OP:Pro_Alive	Perpetual, 1 Year	On Premise	EQuIS Alive - CUL*	$6,875.00	$6,187.50	per CUL	Requires EQuIS Enterprise & Pro Login
CA_OP:Pro_Risk3T	Perpetual, 1 Year	On Premise	EQuIS Risk3T - CUL*	$3,750.00	$3,375.00	per CUL	Requires EQuIS Enterprise & Pro Login
CA_OP:Pro_Geotech	Perpetual, 1 Year	On Premise	EQuIS Geotechnical Module License**	$20,625.00	$18,562.50	per Environment	Requires EQuIS Enterprise Environment
CA_SAAS:E_RESTAPI	Term, 1 Year	On Premise	EQuIS REST API Annual Subscription***	$20,625.00	$18,562.50	per Environment	Requires EQuIS Enterprise Environment
CA_OP:EDP_DUL_A	Perpetual, 1 Year	On Premise	EDP Distribution Standalone License unlimited CUL, 1 format (defined by client); per entity internal	$12,500.00	$11,250.00	per Distrib. Lic.	REQUIRES Mutual NDA; Distributes Encrypted EQEDPDFDL's
CA_OP:EDP_A	Perpetual, 1 Year	On Premise	EQuIS EDP Standalone with Free Formats - CUL*	$2,500.00	$2,250.00	per CUL	Includes Free Formats and EQEDPIFDL's
CA_OP:EDGE_A	Perpetual, 1 Year	On Premise	EQuIS EDGE with Free Formats (EDGE) - Distributable Device Licenses*	$1,250.00	$1,125.00	per Device Lic.	Includes Free Formats and EQEDGEIFDL's
CA_OP:EDGE_DUL_A	Perpetual, 1 Year	On Premise	EQuIS Data Gathering Engine (EDGE) "Distribution License"; Unlimited Devices*	$62,500.00	$56,250.00	per Distrib. Lic.	REQUIRES Mutual NDA; Distributes Encrypted EQEDGEDFDL's
CA_SAAS:Collect_A	Term, 1 Year	On Premise	EQuIS Collect Named User License Subscription***	$375.00	$337.50	per Named User / Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_SAAS:Collect_DUL_A	Term, 1 Year	On Premise	EQuIS Collect Named User Distribution License	$22,500.00	$20,250.00	per User Account	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_OP:E_Basic_ENV_2	Perpetual, 2 Years	On Premise	EQuIS Enterprise Basic License*	$33,000.00	$29,700.00	per Environment	REQUIRES Mutual NDA; Unique EQENT ACAL Required for Each User
CA_OP:E_Basic_ACAL_2	Perpetual, 2 Years	On Premise	EQuIS Enterprise Basic - ACAL*	$1,200.00	$1,080.00	per ACAL	EQENT Instance License Required
CA_OP:E_Prem_ENV_2	Perpetual, 2 Years	On Premise	EQuIS Enterprise Premium License*	$41,250.00	$37,125.00	per Environment	REQUIRES Mutual NDA; Unique EQENT ACAL Required for Each User
CA_OP:E_Prem_ACAL_2	Perpetual, 2 Years	On Premise	EQuIS Enterprise Premium - ACAL*	$1,500.00	$1,350.00	per ACAL	EQENT Instance License Required
CA_SAAS:DataSub_ACAL_2	Term, 2 Years	On Premise	EQuIS Data Submitter License (1000 submitter ACALs) Subscription***	$8,250.00	$7,425.00	per Environment	EQENT Environment License Required
CA_SAAS:E_VLABundle10_2	Term, 2 Years	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 10	$4,800.00	$4,320.00	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA__SAAS:E_VLABundle30_2	Term, 2 Years	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 30	$12,960.00	$11,664.00	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA__SAAS:E_VLABundle60_2	Term, 2 Years	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 60	$23,040.00	$20,736.00	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA__SAAS:E_VLABundle100_2	Term, 2 Years	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 100	$33,600.00	$30,240.00	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA__SAAS:E_VLABundle150_2	Term, 2 Years	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 150	$43,200.00	$38,880.00	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_SAAS:E_ProjView_2	Term, 2 Years	On Premise	EQuIS Enterprise Public Viewer License Subscription***	$28,800.00	$25,920.00	per Public VLA per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_OP:Pro_Std_2	Perpetual, 2 Years	On Premise	EQuIS Professional Standard Library - CUL*	$7,500.00	$6,750.00	per CUL	Requires Enterprise ACAL
CA_OP:Pro_PlusD_2	Perpetual, 2 Years	On Premise	EQuIS Professional PlusD Library - CUL*	$9,000.00	$8,100.00	per CUL	Requires Enterprise ACAL
CA_OP:Pro_PlusG_2	Perpetual, 2 Years	On Premise	EQuIS Professional PlusG Library - CUL*	$9,000.00	$8,100.00	per CUL	Requires Enterprise ACAL
CA_OP:Pro_PlusDG_2	Perpetual, 2 Years	On Premise	EQuIS Professional PlusDG Library - CUL*	$9,750.00	$8,775.00	per CUL	Requires Enterprise ACAL
CA_OP:Pro_PremD_2	Perpetual, 2 Years	On Premise	EQuIS Professional PremierD Library - CUL*	$16,500.00	$14,850.00	per CUL	Requires Enterprise ACAL
CA_OP:Pro_PremG_2	Perpetual, 2 Years	On Premise	EQuIS Professional PremierG Library - CUL*	$13,500.00	$12,150.00	per CUL	Requires Enterprise ACAL
CA_OP:Pro_PremDG_2	Perpetual, 2 Years	On Premise	EQuIS Professional PremierDG Library - CUL*	$19,500.00	$17,550.00	per CUL	Requires Enterprise ACAL
CA_OP:Pro_Enviro_2	Perpetual, 2 Years	On Premise	EQuIS EnviroInsite - CUL*	$4,950.00	$4,455.00	per CUL	Requires EQuIS Enterprise & Pro Login
CA_OP:Pro_Alive_2	Perpetual, 2 Years	On Premise	EQuIS Alive - CUL*	$8,250.00	$7,425.00	per CUL	Requires EQuIS Enterprise & Pro Login
CA_OP:Pro_Risk3T_2	Perpetual, 2 Years	On Premise	EQuIS Risk3T - CUL*	$4,500.00	$4,050.00	per CUL	Requires EQuIS Enterprise & Pro Login
CA_OP:Pro_Geotech_2	Perpetual, 2 Years	On Premise	EQuIS Geotechnical Module License**	$24,750.00	$22,275.00	per Environment	Requires EQuIS Enterprise Environment
CA_SAAS:E_RESTAPI_2	Term, 2 Years	On Premise	EQuIS REST API Subscription***	$41,250.00	$37,125.00	per Environment	Requires EQuIS Enterprise Environment
CA_OP:EDP_DUL_2	Perpetual, 2 Years	On Premise	EDP Distribution Standalone License unlimited CUL, 1 format (defined by client); per entity internal	$15,000.00	$13,500.00	per Distrib. Lic.	REQUIRES Mutual NDA; Distributes Encrypted EQEDPDFDL's
CA_OP:EDP_2	Perpetual, 2 Years	On Premise	EQuIS EDP Standalone with Free Formats - CUL*	$3,000.00	$2,700.00	per CUL	Includes Free Formats and EQEDPIFDL's
CA_OP:EDGE_2	Perpetual, 2 Years	On Premise	EQuIS EDGE with Free Formats (EDGE) - Distributable Device Licenses*	$1,500.00	$1,350.00	per Device Lic.	Includes Free Formats and EQEDGEIFDL's
CA_OP:EDGE_DUL_2	Perpetual, 2 Years	On Premise	EQuIS Data Gathering Engine (EDGE) "Distribution License"; Unlimited Devices*	$75,000.00	$67,500.00	per Distrib. Lic.	REQUIRES Mutual NDA; Distributes Encrypted EQEDGEDFDL's
CA_SAAS:Collect_2	Term, 2 Years	On Premise	EQuIS Collect Named User License Subscription***	$750.00	$675.00	per Named User / Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_SAAS:Collect_DUL_2	Term, 2 Years	On Premise	EQuIS Collect Named User Distribution License	$45,000.00	$40,500.00	per User Account	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports

EarthSoft, Inc. California SLP LOO Exhibit A, Schedule 2 - Software as a Service Product Price List †							
† CA SLP Customers get 10% Discount; Resellers get a 10% Fee on the Discounted Extended Price Total of all Products on this Schedule 2							

EarthSoft SKU# (revised Sept. 2022)	License Term	License OSE	Product Name and License Type	List Price	† CA SLP Price	Unit of Measure	REQUIRES Mutual NDA; Includes Software Hosting, Maintenance and Support for Internal End Use by Licensee (VLA exceptions):
CA_SAAS:E_Basic1_A	1 Year	MS Azure	EQuIS Enterprise Basic - Level 1 (250k records, 1GB storage, 1DB)	$6,048.00	**$5,443.20**	each, per Level limits	Unique EQEBS.ACAL Required for Each User
CA_SAAS:E_Basic2_A	1 Year	MS Azure	EQuIS Enterprise Basic - Level 2 (1 M records, 5 GB storage, 1 DB)	$10,080.00	**$9,072.00**	each, per Level limits	Unique EQEBS.ACAL Required for Each User
CA_SAAS:E_Basic3_A	1 Year	MS Azure	EQuIS Enterprise Basic - Level 3 (5 M records, 10 GB storage, 2 DBs)	$15,840.00	**$14,256.00**	each, per Level limits	Unique EQEBS.ACAL Required for Each User
CA_SAAS:E_Basic4_A	1 Year	MS Azure	EQuIS Enterprise Basic - Level 4 (10 M records, 20 GB storage, 3 DBs)	$23,760.00	**$21,384.00**	each, per Level limits	Unique EQEBS.ACAL Required for Each User
CA_SAAS:E_Basic5_A	1 Year	MS Azure	EQuIS Enterprise Basic - Level 5 (20 M records, 50 GB storage, 5 DBs)	$36,000.00	**$32,400.00**	each, per Level limits	Unique EQEBS.ACAL Required for Each User
CA_SAAS:E_Basic6_A	1 Year	MS Azure	EQuIS Enterprise Basic - Level 6 (100 M records, 100 GB storage, 10 DBs)	$49,680.00	**$44,712.00**	each, per Level limits	Unique EQEBS.ACAL Required for Each User
CA_SAAS:E_Basic7_A	1 Year	MS Azure	EQuIS Enterprise Basic - Level 7 (unlimited records, 200 GB storage, 20 DBs)	$72,000.00	**$64,800.00**	each, per Level limits	Unique EQEBS.ACAL Required for Each User
CA_SAAS:E_Basic7EP_A	1 Year	MS Azure	EQuIS Enterprise Basic - Level 7 Expansion Pack	$23,760.00	**$21,384.00**	per Pack	Requires EQuIS Enterprise Basic - Level 7
CA_SAAS:E_Prem1_A	1 Year	MS Azure	EQuIS Enterprise Premium - Level 1 (250k records, 1 GB storage, 1 DB)	$8,352.00	**$7,516.80**	each, per Level limits	Unique EQEPS.ACAL Required for Each User
CA_SAAS:E_Prem2_A	1 Year	MS Azure	EQuIS Enterprise Premium - Level 2 (1 M records, 5 GB storage, 1 DB)	$13,824.00	**$12,441.60**	each, per Level limits	Unique EQEPS.ACAL Required for Each User
CA_SAAS:E_Prem3_A	1 Year	MS Azure	EQuIS Enterprise Premium - Level 3 (5 M records, 10 GB storage, 2 DBs)	$22,320.00	**$20,088.00**	each, per Level limits	Unique EQEPS.ACAL Required for Each User
CA_SAAS:E_Prem4_A	1 Year	MS Azure	EQuIS Enterprise Premium - Level 4 (10 M records, 20 GB storage, 3 DBs)	$33,120.00	**$29,808.00**	each, per Level limits	Unique EQEPS.ACAL Required for Each User
CA_SAAS:E_Prem5_A	1 Year	MS Azure	EQuIS Enterprise Premium - Level 5 (20 M records, 50 GB storage, 5 DBs)	$50,400.00	**$45,360.00**	each, per Level limits	Unique EQEPS.ACAL Required for Each User
CA_SAAS:E_Prem6_A	1 Year	MS Azure	EQuIS Enterprise Premium - Level 6 (100 M records, 100 GB storage, 10 DBs)	$69,120.00	**$62,208.00**	each, per Level limits	Unique EQEPS.ACAL Required for Each User
CA_SAAS:E_Prem7_A	1 Year	MS Azure	EQuIS Enterprise Premium - Level 7 (unlimited records, 200 GB storage, 20 DBs)	$100,800.00	**$90,720.00**	each, per Level limits	Unique EQEPS.ACAL Required for Each User
CA_SAAS:E_ACAL_A	1 Year	MS Azure	EQuIS Enterprise - Active Client Access License	$144.00	**$129.60**	per ACAL	Requires EQuIS Enterprise Premium
CA_SAAS:E_Prem7EP_A	1 Year	MS Azure	EQuIS Enterprise Premium - Level 7 Expansion Pack	$39,600.00	**$35,640.00**	per Pack	Requires EQuIS Enterprise Premium - Level 7
CA_SAAS:E_AD_A	1 Year	MS Azure	EQuIS Enterprise, Additional Database	$3,960.00	**$3,564.00**	per extra Database	Requires EQuIS Enterprise
CA_SAAS:E_DataSub_ACAL	1 Year	MS Azure	EQuIS Data Submitter License (1000 submitter ACALs) Subscription***	$3,960.00	**$3,564.00**	per Environment	Requires EQuIS Enterprise
CA_SAAS:E_PRO_BM_A	1 Year	MS Azure	EQuIS Professional in Browser Mode, accessible by one CUL, to run EQuIS applications	$5,040.00	**$4,536.00**	each, per Level	Requires EQuIS Enterprise
CA_SAAS:E_PRO_BMU_A	1 Year	MS Azure	EQuIS Professional in Browser Mode, additional CUL	$504.00	**$453.60**	per each additional user	Requires EQuIS Enterprise
CA_SAAS:E_VLABundle10_A	1 Year	MS Azure	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 10	$2,400.00	**$2,160.00**	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_SAAS:E_VLABundle30_A	1 Year	MS Azure	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 30	$6,480.00	**$5,832.00**	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_SAAS:E_VLABundle60_A	1 Year	MS Azure	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 60	$11,520.00	**$10,368.00**	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_SAAS:E_VLABundle100_A	1 Year	MS Azure	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 100	$16,800.00	**$15,120.00**	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_SAAS:E_VLABundle150_A	1 Year	MS Azure	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 150	$21,600.00	**$19,440.00**	per Bundle, per Year	Requires EQuIS Enterprise On Premise, Includes ACAL Login; Licensee Supports
CA_SAAS:E_ProjView_A	1 Year	MS Azure	EQuIS Enterprise Project Viewer License Subscription	$14,400.00	**$12,960.00**	per Project VLA	Requires Appropriate EQuIS Enterprise Licensee to Support Users
CA_SAAS:Pro_Std_A	1 Year	MS Azure	EQuIS Professional Standard Library - CUL	$3,168.00	**$2,851.20**	per CUL	Requires Enterprise ACAL
CA_SAAS:Pro_PlusD_A	1 Year	MS Azure	EQuIS Professional PlusD Library - CUL	$3,960.00	**$3,564.00**	per CUL	Requires Enterprise ACAL
CA_SAAS:Pro_PlusG_A	1 Year	MS Azure	EQuIS Professional PlusG Library - CUL	$3,960.00	**$3,564.00**	per CUL	Requires Enterprise ACAL
CA_SAAS:Pro_PlusDG_A	1 Year	MS Azure	EQuIS Professional PlusDG Library - CUL	$4,752.00	**$4,276.80**	per CUL	Requires Enterprise ACAL
CA_SAAS:Pro_PremD_A	1 Year	MS Azure	EQuIS Professional PremierD Library - CUL	$7,200.00	**$6,480.00**	per CUL	Requires Enterprise ACAL
CA_SAAS:Pro_PremG_A	1 Year	MS Azure	EQuIS Professional PremierG Library - CUL	$6,480.00	**$5,832.00**	per CUL	Requires Enterprise ACAL
CA_SAAS:Pro_PremDG_A	1 Year	MS Azure	EQuIS Professional PremierDG Library - CUL	$7,920.00	**$7,128.00**	per CUL	Requires Enterprise ACAL
CA_SAAS:Pro_Enviro_A	1 Year	MS Azure	EQuIS EnviroInsite - CUL	$2,448.00	**$2,203.20**	per CUL	Requires EQuIS Enterprise & Pro Login
CA_SAAS:Pro_Alive_A	1 Year	MS Azure	EQuIS Alive - CUL	$3,600.00	**$3,240.00**	per CUL	Requires EQuIS Enterprise & Pro Login
CA_SAAS:Pro_Risk3T_A	1 Year	MS Azure	EQuIS Risk3T - CUL	$2,304.00	**$2,073.60**	per CUL	Requires EQuIS Enterprise & Pro Login
CA_SAAS:Pro_Geotech_A	1 Year	MS Azure	EQuIS Geotechnical Module License**	$9,360.00	**$8,424.00**	per Environment	Requires EQuIS Enterprise Environment
CA_SAAS:E_RESTAPI_A	1 Year	MS Azure	EQuIS REST API Subscription***	$19,800.00	**$17,820.00**	per Environment	Requires EQuIS Enterprise Environment
CA_SAS:EDP_DUL_A	1 Year	MS Azure	EDP Distribution Standalone License unlimited CUL, 1 format (defined by client); per entity inte	$7,200.00	**$6,480.00**	per Distrib. Lic.	REQUIRES Mutual NDA; Distributes Encrypted EQEDPDFDL's
CA_SAAS:EDGE_A	1 Year	MS Azure	EQuIS EDGE with Free Formats (EDGE) - Distributable Device Licenses	$432.00	**$388.80**	per Device Lic.	Includes Free Formats and EQEDGEIFDL's
CA_SAAS:EDGE_DUL_A	1 Year	MS Azure	EQuIS Data Gathering Engine (EDGE) "Distribution License"; Unlimited Devices	$21,600.00	**$19,440.00**	per Distrib. Lic.	REQUIRES Mutual NDA; Distributes Encrypted EQEDGEDFDL's
CA_SAAS:Collect_A	1 Year	MS Azure	EQuIS Collect Named User License	$360.00	**$324.00**	per Named User / Year	Includes Collect Login to Licensee EQuIS Enterprise
CA_SAAS:Collect_DUL_A	1 Year	MS Azure	EQuIS Collect Named User Distribution License	$21,600.00	**$19,440.00**	per User Account	Includes Collect Login to Licensee EQuIS Enterprise
CA_SAAS:E_DatabaseSetup	1 Year	MS Azure	Database Setup/Copy Fee (per database)	$500.00	**$450.00**	per Occurrence	Requires EQuIS Enterprise

EarthSoft, Inc. California SLP LOO Exhibit A, Schedule 3 - On Premise Software Product Maintenance Contract Price List †

† CA SLP Customers get 10% Discount; Resellers get a 10% Fee on the Discounted Extended Price Total of all Products on this Schedule 3

*SMA Contracts for Perpetual License Product with On Premise system operations (may also be supported on Microsoft Azure)

** SMA Contracts for Perpetual License Product with On Premise system operations (may **NOT** be supported on Microsoft Azure)

*** Term License Product Requires concurrently supported EQuIS Enterprise Contract

EarthSoft SKU# (revised Sept. 2022)	Support Term	License OSE	"Supported" Product Name and License Type	List Price	† CA SLP Price	Unit of Measure
CA_OP:E_Basic_ENV_2SM	2 Years	On Premise	EQuIS Enterprise Basic License*	$11,000.00	$9,900.00	per Environment
CA_OP:E_Basic_ACAL_2SM	2 Years	On Premise	EQuIS Enterprise Basic - ACAL*	$400.00	$360.00	per ACAL
CA_OP:E_Prem_ENV_2SM	2 Years	On Premise	EQuIS Enterprise Premium License*	$13,750.00	$12,375.00	per Environment
CA_OP:E_Prem_ACAL_2SM	2 Years	On Premise	EQuIS Enterprise Premium - ACAL*	$400.00	$360.00	per ACAL
CA_OP:E_DataSub_ACAL_2	Term, 2 Years	On Premise	EQuIS Data Submitter License (1000 submitter ACALs) Subscription***	$8,250.00	$7,425.00	per Environment
CA_SAAS:E_VLABundle10_2	Term, 2 Years	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 10	$4,800.00	$4,320.00	per Bundle, per Year
CA_SAAS:E_VLABundle30_2	Term, 2 Years	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 30	$12,960.00	$11,664.00	per Bundle, per Year
CA_SAAS:E_VLABundle60_2	Term, 2 Years	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 60	$23,040.00	$20,736.00	per Bundle, per Year
CA_SAAS:E_VLABundle100_2	Term, 2 Years	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 100	$33,600.00	$30,240.00	per Bundle, per Year
CA_SAAS:E_VLABundle150_2	Term, 2 Years	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 150	$43,200.00	$38,880.00	per Bundle, per Year
CA_SAAS:E_ProjView_2	Term, 2 Years	On Premise	EQuIS Enterprise Public Viewer License Subscription***	$28,800.00	$25,920.00	per Public VLA per Year
CA_OP:Pro_Std_2SM	2 Years	On Premise	EQuIS Professional Standard Library - CUL*	$2,500.00	$2,250.00	per CUL
CA_OP:Pro_PlusD_2SM	2 Years	On Premise	EQuIS Professional PlusD Library - CUL*	$3,000.00	$2,700.00	per CUL
CA_OP:Pro_PlusG_2SM	2 Years	On Premise	EQuIS Professional PlusG Library - CUL*	$3,000.00	$2,700.00	per CUL
CA_OP:Pro_PlusDG_2SM	2 Years	On Premise	EQuIS Professional PlusDG Library - CUL*	$3,250.00	$2,925.00	per CUL
CA_OP:Pro_PremD_2SM	2 Years	On Premise	EQuIS Professional PremierD Library - CUL*	$5,500.00	$4,950.00	per CUL
CA_OP:Pro_PremG_2SM	2 Years	On Premise	EQuIS Professional PremierG Library - CUL*	$4,500.00	$4,050.00	per CUL
CA_OP:Pro_PremDG_2SM	2 Years	On Premise	EQuIS Professional PremierDG Library - CUL*	$6,500.00	$5,850.00	per CUL
CA_OP:Pro_Enviro_2SM	2 Years	On Premise	EQuIS EnviroInsite - CUL*	$1,650.00	$1,485.00	per CUL
CA_OP:Pro_Alive_2SM	2 Years	On Premise	EQuIS Alive - CUL*	$2,750.00	$2,475.00	per CUL
CA_OP:Pro_Risk3T_2SM	2 Years	On Premise	EQuIS Risk3T - CUL*	$1,500.00	$1,350.00	per CUL
CA_OP:Pro_Geotech_2SM	2 Years	On Premise	EQuIS Geotechnical Module License**	$8,250.00	$7,425.00	per Environment
CA_SAAS:E_RESTAPI_2	Term, 2 Years	On Premise	EQuIS REST API Subscription***	$41,250.00	$37,125.00	per Environment
CA_OP:EDP_DUL_2SM	2 Years	On Premise	EDP Distribution Standalone License unlimited CUL, 1 format (defined by client); per en	$5,000.00	$4,500.00	per Distrib. Lic.
CA_OP:EDP_2SM	2 Years	On Premise	EQuIS EDP Standalone with Free Formats - CUL*	$1,000.00	$900.00	per CUL
CA_OP:EDGE_2SM	2 Years	On Premise	EQuIS EDGE with Free Formats (EDGE) - Distributable Device Licenses*	$500.00	$450.00	per Device Lic.
CA_OP:EDGE_DUL_2SM	2 Years	On Premise	EQuIS Data Gathering Engine (EDGE) "Distribution License"; Unlimited Devices*	$25,000.00	$22,500.00	per Distrib. Lic.
CA_SAAS:Collect_2	Term, 2 Years	On Premise	EQuIS Collect Named User License Subscription***	$750.00	$675.00	per Named User / Year
CA_SAAS:Collect_DUL_2	Term, 2 Years	On Premise	EQuIS Collect Named User Distribution License	$45,000.00	$40,500.00	per User Account
CA_OP:E_Basic_ENV_3SM	3 Years	On Premise	EQuIS Enterprise Basic License*	$16,500.00	$14,850.00	per Environment
CA_OP:E_Basic_ACAL_3SM	3 Years	On Premise	EQuIS Enterprise Basic - ACAL*	$600.00	$540.00	per ACAL
CA_OP:E_Prem_ENV_3SM	3 Years	On Premise	EQuIS Enterprise Premium License*	$20,625.00	$18,562.50	per Environment
CA_OP:E_Prem_ACAL_3SM	3 Years	On Premise	EQuIS Enterprise Premium - ACAL*	$750.00	$675.00	per ACAL
CA_OP:E_DataSub_ACAL_3	Term, 3 Years	On Premise	EQuIS Data Submitter License (1000 submitter ACALs) Subscription***	$12,375.00	$11,137.50	per Environment
CA_SAAS:E_VLABundle10_3	Term, 3 Years	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 10	$7,200.00	$6,480.00	
CA_SAAS:E_VLABundle30_3	Term, 3 Years	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 30	$19,440.00	$17,496.00	
CA_SAAS:E_VLABundle60_3	Term, 3 Years	On Premise		$34,560.00	$31,104.00	
CA_SAAS:E_VLABundle100_3	Term, 3 Years	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 100	$50,400.00	$45,360.00	
CA_SAAS:E_VLABundle150_3	Term, 3 Years	On Premise	EQuIS Enterprise Pay Per User Viewer License Subscription - Bundle of 150	$64,800.00	$58,320.00	
CA_SAAS:E_ProjView_3	Term, 3 Years	On Premise	EQuIS Enterprise Public Viewer License Subscription***	$43,200.00	$38,880.00	per Public VLA per Year
CA_OP:Pro_Std_3SM	3 Years	On Premise	EQuIS Professional Standard Library - CUL*	$3,750.00	$3,375.00	per CUL
CA_OP:Pro_PlusD_3SM	3 Years	On Premise	EQuIS Professional PlusD Library - CUL*	$4,500.00	$4,050.00	per CUL
CA_OP:Pro_PlusG_3SM	3 Years	On Premise	EQuIS Professional PlusG Library - CUL*	$4,500.00	$4,050.00	per CUL
CA_OP:Pro_PlusDG_3SM	3 Years	On Premise	EQuIS Professional PlusDG Library - CUL*	$4,875.00	$4,387.50	per CUL
CA_OP:Pro_PremD_3SM	3 Years	On Premise	EQuIS Professional PremierD Library - CUL*	$8,250.00	$7,425.00	per CUL
CA_OP:Pro_PremG_3SM	3 Years	On Premise	EQuIS Professional PremierG Library - CUL*	$6,750.00	$6,075.00	per CUL
CA_OP:Pro_PremDG_3SM	3 Years	On Premise	EQuIS Professional PremierDG Library - CUL*	$9,750.00	$8,775.00	per CUL
CA_OP:Pro_Enviro_3SM	3 Years	On Premise	EQuIS EnviroInsite - CUL*	$2,475.00	$2,227.50	per CUL
CA_OP:Pro_Alive_3SM	3 Years	On Premise	EQuIS Alive - CUL*	$4,125.00	$3,712.50	per CUL
CA_OP:Pro_Risk3T_3SM	3 Years	On Premise	EQuIS Risk3T - CUL*	$2,250.00	$2,025.00	per CUL
CA_OP:Pro_Geotech_3SM	3 Years	On Premise	EQuIS Geotechnical Module License**	$12,375.00	$11,137.50	per Environment
CA_SAAS:E_RESTAPI_3	Term, 3 Years	On Premise	EQuIS REST API Subscription***	$61,875.00	$55,687.50	per Environment
CA_OP:EDP_DUL_3SM	3 Years	On Premise	EDP Distribution Standalone License unlimited CUL, 1 format (defined by client); per en	$7,500.00	$6,750.00	per Distrib. Lic.
CA_OP:EDP_3SM	3 Years	On Premise	EQuIS EDP Standalone with Free Formats - CUL*	$1,500.00	$1,350.00	per CUL
CA_OP:EDGE_3SM	3 Years	On Premise	EQuIS EDGE with Free Formats (EDGE) - Distributable Device Licenses*	$750.00	$675.00	per Device Lic.
CA_OP:EDGE_DUL_3SM	3 Years	On Premise	EQuIS Data Gathering Engine (EDGE) "Distribution License"; Unlimited Devices*	$37,500.00	$33,750.00	per Distrib. Lic.
CA_SAAS:Collect_3SM	Term, 3 Years	On Premise	EQuIS Collect Named User License Subscription***	$1,125.00	$1,012.50	per Named User / Year
CA_SAAS:Collect_DUL_3SM	Term, 3 Years	On Premise	EQuIS Collect Named User Distribution License	$67,500.00	$60,750.00	per User Account

EarthSoft, Inc. California SLP LOO Exhibit A, Schedule 4 - EQuIS Implementation Services Price List †

† CA SLP Customers get 10% Discount; Resellers get a 10% Fee on the Discounted Extended Price Total of all Products on this Schedule 4

EarthSoft SKU# (revised Sept. 2022)	Title	Resource or Job Description	Years Experience	Education / Certification Level	List Price	† CA SLP Price
CA_CMG:IPE_OS	EQuIS Implementation Programming Event	**REQUIRED for all EQuIS Implementation SOW's that includes an on site meeting.** The EarthSoft team will meet with the client to discuss plans and schedules. The Implementation will be broken down into tasks, and roles and responsibilities for all Implementation team members will be reviewed. Data management workflow to meet client requirements will be finalized. Sources and locations of key data sets needed to configure the EQuIS reference tables will be identified. Milestones, key dates, and task assignments will be determined and provided prior to the on-site meeting being scheduled. The EQuIS Implementation Event includes two implementation team members to each spend two consecutive days on site.	N/A	N/A	$25,000.00	**$22,500.00**
CA_CMG:CTO_H	Chief Technical Officer	Provides technical product development strategy and roadmap. Supervises all development departments and product teams.	15	PhD	$250.00	**$225.00**
CA_CMG:VP1_H	Vice President	Provides implementation and product support for large scale EQuIS implementations. Contributes to development strategy and manages client sector growth.	15	B.A. or B.S. degree in related field	$200.00	**$180.00**
CA_CMG:SDT1_H	Software Developer/Technologist I	Provides development support for multiple large-scale projects that cross-cut multiple specialization and product development areas. Provides product support for multiple large-scale projects that cross-cut multiple specialization and product implementation areas.	2	B.A. or B.S. degree in related field	$125.00	**$112.50**
CA_CMG:SDT2_H	Software Developer/Technologist II	Provides technical or scientific and project support for multiple large-scale projects that cross-cut multiple specialization and product development areas. Provides technical or scientific and product support for multiple large-scale projects that cross-cut multiple specialization and product implementation areas.	3	B.A. or B.S. degree in related field	$150.00	**$135.00**
CA_CMG:SDT3_H	Software Developer/Technologist III	Provides supervision, person possesses a thorough understanding of the process requirements and provide both technical and development oversight of the project. Provides supervision, person possesses a thorough understanding of the process requirements and provide both technical and management oversight of the product.	5	B.A. or B.S. degree in related field	$180.00	**$162.00**
CA_CMG:SA1_H	Systems Analyst	Provides implementation and product support for large scale EQuIS implementations.	3	B.A. or B.S. degree in related field	$125.00	**$112.50**
CA_CMG:PM_H	Project Manager	Provides supervision, person possesses a thorough understanding of project milestones, budget, and technical aspects.	2	B.A. or B.S. degree in related field	$150.00	**$135.00**
CA_CMG:PMSR_H	Sr. Project Manager	Provides supervision, person possesses a thorough understanding of project milestones, budget, and technical aspects.	3	B.A. or B.S. degree in related field	$180.00	**$162.00**
CA_CMG:IT1_H	Information Technology	Provides IT support to multiple large-scale projects clients.	2	B.A. or B.S. degree in related field	$150.00	**$135.00**

EarthSoft, Inc. California SLP LOO Exhibit A, Schedule 5 - EQuIS Training Services Price List †

† CA SLP Customers get 10% Discount; Resellers get a 10% Fee on the Discounted Extended Price Total of all Products on this Schedule 5

EarthSoft SKU# (revised Sept. 2022)	Training Resource	Resource Description	Class Size, Students	Unit of Measure	List Price	† CA SLP Price
CA_TRN:CTE_OS	On-Site Customer Training Event	Two hours of online Pre-Training with an EarthSoft Trainer followed by Two days of in-person instruction at your facility and then Two hours of online follow-up. This training is for a maximum of 10 people, per event.	per Event		$5,400	**$4,860.00**	up to 10
CA_TRN:SF_OTE	Scheduled Open Training Event	Two hours of online Pre-Training with an EarthSoft Trainer. Two days of in-person instruction at an open training event. Two hours of online follow-up with an EarthSoft Trainer.	per Attendee	$2,500.00	**$2,250.00**	up to 10 per Trainer
CA_TRN:OL_CTE_H	Tailored Online Training Event	Sessions up to four hours in length per day. One hour of online follow up per eight hours of online training purchased. This training is for a maximum of 10 people, per event.	per Hour, per Event	$250.00	**$225.00**	up to 10
CA_TRN:Trainer1_H	CSG Trainer 1	Provides training support for multiple large-scale projects and clients.	per Hour	$125.00	**$112.50**	per SOW
CA_TRN:Trainer2_H	CSG Trainer 2	Provides training support for multiple large-scale projects and clients.	per Hour	$150.00	**$135.00**	per SOW
CA_TRN:Trainer3_H	CSG Trainer 3	Provides supervision to Trainers 1 and 2. Develops corporate programs and training strategy.	per Hour	$180.00	**$162.00**	per SOW
CA_TRN:Clientdata	Use of Client Dataset During On-site or Online Training	Client dataset may be used during an EQuIS Training (On-site or Online) if dataset is a) already in EQuIS and b) provided at least three (3) weeks prior to scheduled training.	per Event	$1,000.00	**$900.00**	up to ten