

ENTERPRISE & SCHEMA LICENSING OPTIONS

Option 1: EQUS Online (EOL) Subscription Portfolios

Term licensing of EQUS products; Software as a Service hosted via EarthSoft on Microsoft SQL Server

EQUS Database and Enterprise Workflow

Subscription Size (per environment, production and non-production)	Records	Storage	Databases	Basic (per month)	Premium (per month)
Level 1	250k	1 GB	1	\$ 375	\$ 525
Level 2	1 M	5 GB	1	\$ 625	\$ 875
Level 3	5 M	10 GB	2	\$ 1,000	\$ 1,400
Level 4	10 M	20 GB	3	\$ 1,500	\$ 2,100
Level 5	20 M	50 GB	5	\$ 2,250	\$ 3,150
Level 6	100 M	100 GB	10	\$ 3,125	\$ 4,375
Level 7	Unlimited	200 GB	20	\$ 4,500	\$ 6,300
Level 7 - Additional Resource Pack (each)		+100 GB	+10	\$1,500	\$2,500
ACAL = Active Client Access License (required for each EQUS User)				\$10 ea., per mo.	
Additional Database (any Level)				\$250 ea., per mo.	
Database Setup/Copy Fee (per occurrence)				\$500	
Microsoft Azure Virtual Machine, accessible by one (1) user, to run EQUS applications				\$350 per mo.	
Microsoft Azure Virtual Machine, each additional user				\$25 per user, per mo.	

*EQUS Live records are discounted by 90%, (e.g., 100 EQUS Live records = 10 billable records)

**Overage fees may apply

Option 2: Perpetual License Portfolios

Perpetual licensing of EQUS products; software hosted on-premise by the client on Microsoft SQL Server

EQUS Database and Enterprise Workflow

License Type	Basic	Premium
EQUS Enterprise and Active Client Access License (ACAL) May be used in a Cloud OSE	\$ 20,000 (per environment)	\$ 25,000 (per environment)
	\$ 800 (per ACAL)	\$ 1,000 (per ACAL)
Core Licensing – 4 core minimum No Cloud OSE, 25 ACAL per Core	\$ 80,000 (\$ 20,000 per additional Core)	\$ 100,000 (\$ 25,000 per additional Core)

Option 3: Hybrid Configuration Portfolios

Perpetual licenses hosted via EarthSoft

Hybrid Workflow and Licensing Model

Perpetual license portfolio annual support (PLP SMA) combined with EOL hosting services (aka BYOL)	20% Perpetual list fees + 50% of EOL Enterprise Fees (prepaid with SMA)
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REST API Licensing

REST API License includes ArcEQUS and Power BI Connector and requires Enterprise. One key issued per ACAL. Licensed as annual subscription, per environment.	Annual Fee
	\$15,000

Signed End User License Agreement (EULA) is required. All prices are stated in USD

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PROFESSIONAL & DECISION SUPPORT PRODUCTS

Professional Library Products

License Type: Product:	EOL (per mo.)	Perpetual (per CUL)
Standard ; per CUL	\$200	\$4,500
PlusD ; per CUL	\$250	\$5,500
PlusG ; per CUL	\$250	\$5,500
PlusDG ; per CUL	\$300	\$6,000
PremierD ; per CUL	\$450	\$10,000
PremierG ; per CUL	\$400	\$8,000
PremierDG ; per CUL	\$500	\$12,000

Decision Support Products

License Type: Product:	EOL (per mo.)	Perpetual
Envirolnsite ; per CUL*	\$150	\$3,000
Alive ; per CUL*	\$225	\$5,000
Risk3T ; per CUL*	\$150	\$3,000
Geotechnical Module ; per Environment*	\$600	\$15,000

CUL = Concurrent User License

Decision Support Products require but do not include an EQuIS Professional Library License, and all users require a unique Enterprise ACAL to login.

DATA ACQUISITION PRODUCTS

Product:	License Type:	EOL (Monthly Fee)	Perpetual (License Fee)
EQuIS Data Processor (EDP) Standalone with free formats; per CUL		NA	\$1,500
EDP Distribution License unlimited CUL, 1 format (defined by client); per entity internal use		\$300	\$8,000
EQuIS Data Gathering Engine (EDGE) with free formats for internal use; per device		\$30	\$1,000
EDGE Distribution License 1 format (defined by client) for internal use; per entity		\$1,500	\$50,000
EQuIS Collect User License (licensed on an annual basis); per user		\$25 per month	
EQuIS Collect Named User Distribution License (licensed on an annual basis); per user account		\$18,000 per year	

VIEWER LICENSE AGREEMENT (VLA) PRODUCTS

Licensing provides Third Party access and use of Licensee Enterprise functionality. Term Licensing Only – hosting either by EOL or Perpetual licensee; this fee is in addition to licensee Enterprise licensing. EarthSoft Enterprise Support Services are provided to Licensee and not to the Third Party User.

Product:	License Operating System Environment Host:	EOL (Monthly Fee)	Perpetual (Monthly Fee)
Pay Per User (per user per month) – Licensee permission for third party Individual User ACAL		\$40	\$30
Project Viewer (per project per month) – Licensee designated third party Group User* ACAL		\$1,200	\$1,000

SOFTWARE MAINTENANCE AGREEMENT (SMA)

EQuIS Online: 20% of EOL List fees and is subject to payment plan discount.

Perpetual: 20% of entire portfolio list price value with a support SMA fee cap of \$70,000 + \$10,000 per additional EQuIS Environment or +\$2,500 per each additional Core.



State of California Department of General Services
SLP LETTER OF OFFER – EXHIBIT A PRODUCT PRICE LISTS

EarthSoft, Inc. California SLP IOO Exhibit A, Schedule 1 - On Premise Perpetual* Software Product Price List †

† CA SLP Customers get 10% Discount; Resellers get a 10% Fee on the Discounted Extended Price Total of all Products on this Schedule 1
* Perpetual License Product with SMA Contracts for On Premise system operations (may also be installed on Microsoft Azure)
** Perpetual License Product with SMA Contracts for On Premise system operations (may NOT be installed on Microsoft Azure)
*** SMA Contract Term License Product Requires concurrent supported EQuS Enterprise

Table with columns: EarthSoft SKU#, License Type Support Term, License OSE, Product Name and License Type, List Price, CA SLP Price, Unit of Measure, and Includes 1 Year of EQuS Software Maintenance and Support for Licensee, Subject to Internal License Use Requirements (VIA exception):

EarthSoft, Inc. California SLP IOO Exhibit A, Schedule 2 - Software as a Service Product Price List †

† CA SLP Customers get 10% Discount; Resellers get a 10% Fee on the Discounted Extended Price Total of all Products on this Schedule 2

Table with columns: EarthSoft SKU#, License Term, License OSE, Product Name and License Type, List Price, CA SLP Price, Unit of Measure, and Includes 1 Year of EQuS Software Hosting, Maintenance and Support for Internal End Use by



State of California Department of General Services
SLP LETTER OF OFFER – EXHIBIT A PRODUCT PRICE LISTS

EarthSoft, Inc. California SLP LOO Exhibit A, Schedule 3 - On Premise Software Product Maintenance Contract Price List †

† CA SLP Customers get 10% Discount; Resellers get a 10% Fee on the Discounted Extended Price Total of all Products on this Schedule 3
**SMA Contracts for Perpetual License Product with On Premise system operations (may also be supported on Microsoft Azure)
*** SMA Contracts for Perpetual License Product with On Premise system operations (may NOT be supported on Microsoft Azure)
**** Term License Product Requires concurrently supported EQUS Enterprise Contract

Table with columns: EarthSoft SKU#, Support Term, License OSE, *Supported Product Name and License Type, List Price, † CA SLP Price, Unit of Measure. Rows include various software licenses like SMA.EQENTBASCAL.P.2, SMA.EQENTPRM.P.2, etc.

EarthSoft, Inc. California SLP LOO Exhibit A, Schedule 4 - EQUS Implementation Services Price List †

† CA SLP Customers get 10% Discount; Resellers get a 10% Fee on the Discounted Extended Price Total of all Products on this Schedule 4

Table with columns: EarthSoft SKU#, Title, Resource or Job Description, Years Experience, List Price, † CA SLP Price, Education / Certification Level. Rows include implementation events and roles like Chief Technical Officer, Vice President, Software Developer, etc.

EarthSoft, Inc. California SLP LOO Exhibit A, Schedule 5 - EQUS Training Services Price List †

† CA SLP Customers get 10% Discount; Resellers get a 10% Fee on the Discounted Extended Price Total of all Products on this Schedule 5

Table with columns: EarthSoft SKU#, Training Resource, Resource Description, Unit of Measure, List Price, † CA SLP Price, Class Size, Students. Rows include training events like On-Site Customer Training Event, Scheduled Open Training Event, etc.