



## EarthSoft Training Fact Sheet

### In-Person and Online Training Programs

#### In-Person Training Programs

##### On-site Training

- Agenda, dates<sup>^</sup>, and duration, are determined by customer, subject to Trainer availability
- Classroom and workstations are provided by customer
- Training may include customer dataset and custom Training exercises\*
- Cost: \$1,500 USD per on-site day<sup>+</sup>, each day includes:
  - One (1) hour of online "Pre-Training" with an EarthSoft Trainer
  - One (1) day of in-person instruction for up to ten (10) students\*\*
  - One (1) hour of online follow-up with an EarthSoft Trainer

##### Open Training

- Agenda and dates are determined by EarthSoft and published ahead of time
- Classroom and tutorial dataset are provided by EarthSoft
- Open format, any EQUIS user is welcome to attend; fifteen (15) student maximum
- Cost: \$ 1,800 USD per attendee includes:
  - Two (2) hours of online "Pre-Training" with an EarthSoft Trainer
  - Two (2) days of in-person instruction
  - Two (2) hours of online follow-up with an EarthSoft Trainer
- See the [EarthSoft website](#) for upcoming Open Training Schedule.

#### Online Training Programs

##### Custom Online Training

- Agenda, dates<sup>^</sup>, and duration, are determined by customer, subject to Trainer availability
- Cost: \$180 USD per hour for up to ten (10) students
- Sessions up to four (4) hours in length per day
- Receive one (1) free hour of online follow-up per eight (8) hours of Online Training purchased

##### EQUIS Academy

- Courses are one (1) to two (2) hours and taught online via GoToMeeting
- Agenda, time and dates of courses are fixed and published
- Cost: \$100 USD per person, per course
- See the [EarthSoft website](#) for upcoming EQUIS Academy Schedule
- Receive one (1) free hour of online follow-up per four (4) courses purchased

##### Pre-Recorded Trainings

- Previous recordings of EQUIS Academy courses, available for view or download
- Cost: **FREE** to any EQUIS user with current SMA and a signed EULA
- See the [EarthSoft Community Center](#) for a full list of available recordings

For additional information, contact [training@earthsoft.com](mailto:training@earthsoft.com)

<sup>^</sup>Sixty (60) day lead time required for On-site Trainings, thirty (30) day lead-time required for Online Trainings

\*Client Data may be used for an additional cost of \$1000 USD if dataset is provided to EarthSoft in an EQUIS format at least THREE (3) weeks prior to the scheduled Training.

+Trainer travel expenses and per diem are not included and are invoiced post-Training

\*\*Additional instructors are required for classes exceeding ten (10) students at an additional cost.