

EQUS Enterprise Workflow

1
Select
Enterprise
Workflow

Workflow Levels	Bronze	Silver	Gold	Platinum
Per Core License (4 core minimum)	\$ 60,000 (\$ 15,000 per Core)	\$ 80,000 (\$ 20,000 per Core)	\$ 100,000 (\$ 25,000 per Core)	\$ 120,000 (\$ 30,000 per Core)
Per Server & Active Client Access License (ACAL)	\$ 15,000 (per server) \$ 600 (per ACAL)	\$ 20,000 (per server) \$ 800 (per ACAL)	\$ 25,000 (per server) \$ 1,000 (per ACAL)	\$ 30,000 (per server) \$ 1,200 (per ACAL)

EQUS Professional Products

EQUS Decision Support Products

2
Select
Professional
& Decision
Support
Products

License	Fee (Per CUL)	License	Fee (1st CUL)	Fee (2nd+CUL)
Standard	\$ 4,500	EQUS EnviroInsite	\$3,000	\$2,000
PlusD	\$ 5,500	EQUS Alive	\$ 5,000	\$2,500
PlusG	\$ 5,500	EQUS LakeWatch	\$ 3,000	na
PlusDG	\$ 6,000	EQUS Risk3T	\$ 3,000	na
PremierD	\$ 10,000	▶ Decision Support products require Enterprise Silver or above ▶ Decision Support products require but do not include an EQUS Professional Library License		
PremierG	\$ 8,000			
PremierDG	\$ 12,000			

EQUS Data Acquisition Products

3
Select
Data
Acquisition
Product

EQUS Data Processor (EDP)	Fee	EQUS Data Gathering Engine (EDGE)	Fee
EDP Standalone; with free formats; per CUL	\$ 1,500	EDGE with free formats; per Distributable Device License	\$ 1,000
EDP Distribution License; with unlimited CUL and 1 format (defined by client); per entity internal use	\$ 8,000	EDGE Distribution License; per entity internal use	\$ 50,000
EDP Format Definition (internal or distribution); per additional Format	\$ 2,500	EDGE Format Definition License (internal or distribution); per additional format	\$ 4,000
<p>License 300 EDGE for \$30,000, discounted 90%! See Product Volume Discount section for more information</p>			

Hybrid - EarthSoft Hosting (Microsoft Azure)

EarthSoft
Hosting for
Perpetual
License
Portfolios

License Description	Fee
One (1) SQL Server instance; each	\$ 1,000 per month
Set up fee (SQL Server); each instance	\$ 1,000 (one-time fee)
Perpetual license portfolio annual Software Maintenance Agreement (SMA) Fee	20% of Perpetual license value
Each BYOL subscription requires an EQUS Perpetual License portfolio and a valid annual Software Maintenance Agreement.	

Above prices are stated in USD. SQL Server edition only. Annual Software Maintenance Agreement (SMA) Fee is 20% of list price fee per product group and is paid in advance each year. EQUS Enterprise & Professional Portfolio SMA fee cap starts at \$30,000 for first server and first 4 cores + \$10,000 added for each additional server and 4 cores; Decision Support \$10,000, Data Acquisition \$10,000.

EQUS Enterprise & Database Hosting Subscriptions (monthly fees)

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Subscription Size	Records	Size	Databases	Bronze	Silver	Gold	Platinum
Starter	250k	1 GB	1	\$ 300	\$ 375	\$ 525	\$ 600
Small	1 M	5 GB	2	\$ 500	\$ 625	\$ 875	\$ 1,000
Medium	5 M	10 GB	5	\$ 800	\$ 1,000	\$ 1,400	\$ 1,600
Large	10 M	20 GB	10	\$ 1,200	\$ 1,500	\$ 2,100	\$ 2,400
X-Large	20 M	50 GB	20	\$ 1,800	\$ 2,250	\$ 3,150	\$ 3,600
Dedicated	Unlimited	100 GB	50	\$ 2,500	\$ 3,125	\$ 4,375	\$ 5,000
Active Client Access License (ACAL) Fee:				\$ 10.00	\$ 12.50	\$ 17.50	\$ 20.00
Dedicated UU (unlimited ACALs)	Unlimited	100 GB	50	\$ 3,500	\$ 4,375	\$ 6,125	\$ 7,000

- **Records** are the total number of records in all production databases in a Subscription; overage charges may apply.
- **Size** is the total storage of all Licensee databases associated with a Subscription; overage charges may apply.
- **Databases** are the maximum number of production databases included with the Subscription.
- Dedicated subscriptions are allowed to have up to 50 (all production and non-production databases).
- All EQUS (EOL) Subscriptions are subject to a 20% SMA Fee - see EULA and Hosting Agreement for details and benefits.
- Additional database administration and optional hosting services are available by EOL Service Order.
- All EQUS Online database subscriptions are provided on Microsoft Azure and are managed by EQUS Online in an elastic pool with automatic scaling of application services; unless otherwise agreed to in writing.

Setup Fee (SQL Server per instance): Production Database \$ 1,000 | Non-Production Database \$ 400

EQUS Professional Products

EQUS Decision Support Products

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Select
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& Decision
Support
Products

License	Fee (Per CUL)	License	Fee (1st CUL)	Fee (2nd+CUL)
Standard	\$ 200	EQUS EnviroInsite	\$125	\$65
PlusD	\$ 250	EQUS Alive	\$ 225	\$115
PlusG	\$ 250	EQUS LakeWatch	\$ 150	na
PlusDG	\$ 300	EQUS Risk3T	\$ 150	na
PremierD	\$ 450	▶ Decision Support products require Enterprise Silver or above ▶ Decision Support products require but do not include an EQUS Professional Library License		
PremierG	\$ 400			
PremierDG	\$ 500			

EQUS Data Acquisition Products

3
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Data
Acquisition
Product

EQUS Data Processor (EDP)	Fee	EQUS Data Gathering Engine (EDGE)	Fee
EDP Standalone; with free formats; per CUL	\$ 75	EDGE with free formats; per Device License	\$ 30
EDP Distribution License; with unlimited CUL and 1 format (defined by client); per entity internal use	\$ 300	EDGE Distribution License; per entity internal use	\$ 1,500
EDP Format Definition (internal or distribution); per additional format	\$ 100	EDGE Format Definition License (internal or distribution); per additional format	\$ 150

*Please see EDGE volume discount table for additional information

Contract Terms & Finance Plan Discounts

Select
Term &
Finance Plan

Term	Monthly	Quarterly	Annual	Total
1 Year	0%	5%	10%	10%
2 Year	5%	10%	15%	20%
3 Year	10%	15%	20%	25%

Above monthly prices stated in USD. SQL Server edition only. Software Maintenance Agreement (SMA) Fee is 20% per list price license fee and is paid in per payment plan selected.

EQulS Express Licensing

Licensed for Microsoft SQL Server Express Only

EQulS Express License	Fee	<ul style="list-style-type: none">• EQulS Express Edition is 50% off of List Price (not applicable to EDGE licensing)• EQulS Express available with Enterprise Bronze only• EQulS Express systems are limited to a maximum of 5 Active Client Access Licenses (ACALs)• EQulS Express Professional products are available in Standard Library only; limited to a maximum of 5 Concurrent User Licenses (CULs)• EQulS Express Professional applications require, and may only connect to, their EQulS Express databases
Express Enterprise Bronze - Server Licensing	\$ 7,500	
Express Enterprise Bronze; per ACAL	\$ 300	
Express Professional Standard Library; per CUL	\$ 2,250	
EDGE with Free Formats; per Device License	\$ 1,000	
EQulS Express products are licensed to run on a SQL Server Express platform only, SQL Server Express not included		

EQulS Viewer License Agreement (VLA) Products

VLA Products	Perpetual Monthly Fee	EQulS Online Monthly Fee
EQulS licensees may provide 3 rd Party Enterprise viewing and report generation rights*		
Pay Per User (PPU) Viewer Licenses; per user/mo.	\$ 30	\$ 40
Project Viewer Licenses; per site/mo.	\$ 1,000	\$ 1,200
*VLA products are available to EQulS Licensees in good standing; requires an executed EULA and VLA.		

EQulS Product Volume Discounts

Enterprise				
Enterprise Server and Core Licenses	%	SMA Cap	Active Client Access License (ACAL)	%
First Server and first 4 Cores	0%	\$ 30,000	License Fees for ACAL 11 through 50	20%
Second Server and Cores 5 through 8	40%	\$ 40,000	License Fees for ACAL 51 through 200	40%
Three or more Servers and Cores 9 and up	60%	\$ 50,000+	License Fees for ACAL 201 and up	80%
Professional	%		EDGE	%
License Fees for CUL from 6 to 10	20%		10 or more device licenses purchased	50%
License Fees for CUL from 11 to 20	40%		25 or more device licenses purchased	60%
License Fees for CUL from 21 to 50	60%		50 or more device licenses purchased	75%
License Fees for CUL from 51 and up	70%		100 or more device licenses purchased	80%
Volume discounts are based on Professional Concurrent User License (CUL) average value			300 or more device licenses purchased	90%
Entity	%			
Governmental / Tribal Organization	25%	<ol style="list-style-type: none"> Discount type is applied by category to produce the largest savings; Only 1 discount type is applied (product, entity, volume, or special); The Software Maintenance Agreement (SMA) fee is 20% of list license fee for Perpetual (per product group) and EQulS Online; EQulS Enterprise & Professional Portfolio (Perpetual) SMA fee cap starts at \$30,000 for first server and first 4 cores + \$10,000 added for each additional server and 4 cores; EQulS Data Support Portfolio (Perpetual) SMA Fee Cap is \$10,000; EQulS Data Acquisition Portfolio (Perpetual) SMA Fee Cap is \$10,000 		
Educational Organization (non-production)	90%			
Developer (non-production)	100%			
Collaborative Development	TBD			