

## EQUS Enterprise Workflow

1  
Select  
Enterprise  
Workflow

Workflow Levels	Bronze	Silver	Gold	Platinum
Per Core License (4 core minimum)	\$ 60,000 (\$ 15,000 per Core)	\$ 80,000 (\$ 20,000 per Core)	\$ 100,000 (\$ 25,000 per Core)	\$ 120,000 (\$ 30,000 per Core)
Per Server & Active Client Access License (ACAL)	\$ 15,000 (per server)	\$ 20,000 (per server)	\$ 25,000 (per server)	\$ 30,000 (per server)
	\$ 600 (per ACAL)	\$ 800 (per ACAL)	\$ 1,000 (per ACAL)	\$ 1,200 (per ACAL)

## EQUS Professional Products

2  
Select  
Professional  
Products

Professional Libraries	Fee	Add-On Modules	Fee
Standard	\$ 4,500	EQUS Alive Add-On Module	\$ 4,500
PlusD	\$ 5,500	EQUS LakeWatch Add-On Module	\$ 3,000
PlusG	\$ 5,500	EQUS Risk3T Add-On Module	\$ 3,000
PlusDG	\$ 6,000	<ul style="list-style-type: none"> <li>▶ All fees are per Concurrent User License (CUL)</li> <li>▶ Add-On Modules require Enterprise Silver or above and require but do not include an EQUS Professional Library License</li> <li>▶ Premier Ultimate Library includes Alive, LakeWatch, and Risk3T</li> </ul>	
PremierD	\$ 10,000		
PremierG	\$ 8,000		
PremierDG	\$ 12,000		
Premier Ultimate	\$ 15,000		

## EQUS Input Application Products

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Select  
Input  
Applications

EQUS Data Processor (EDP)	Fee	EQUS Data Gathering Engine (EDGE)	Fee
EDP Standalone; with Free Formats; per CUL	\$ 1,500	EDGE with Free Formats; per Distributable Device License	\$ 1,000
EDP Distribution License; 1 Format (defined by client); per Entity Internal Use	\$ 8,000	EDGE Distribution License; per Entity Internal Use	\$ 50,000
EDP Format Definition (Internal or Distribution); per additional Format	\$ 2,500	EDGE Format Definition License (Internal or Distribution); per additional format	\$ 4,000

**License 300 EDGE for \$30,000, discounted 90%!**  
[See Product Volume Discount section for more information](#)

## Hybrid - EarthSoft Hosting (Microsoft Azure)

EarthSoft  
Hosting for  
Perpetual  
License  
Portfolios

License Description	Fee
One (1) SQL Server instance; each	\$ 1,000 per month
Set up fee (SQL Server); each instance	\$ 1,000 (one-time fee)
Perpetual license portfolio annual Software Maintenance Agreement (SMA) Fee	20% of Perpetual license value

Each BYOL subscription requires an EQUS Perpetual License portfolio and a valid annual Software Maintenance Agreement.

Above prices are stated in USD and are SQL Server edition only; Oracle edition add 50% to Enterprise fees, Oracle is not included. Annual Software Maintenance Agreement (SMA) Fee is 20% of each license fee and is paid in advance each year; SMA fee caps when applicable.

### EQUS Enterprise & Database Hosting Subscriptions (monthly fees)

1  
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Subscription Size	Records	Size	Databases	Bronze	Silver	Gold	Platinum
Starter	250k	1 GB	1	\$ 300	\$ 375	\$ 525	\$ 600
Small	1 M	5 GB	2	\$ 500	\$ 625	\$ 875	\$ 1,000
Medium	5 M	10 GB	5	\$ 800	\$ 1,000	\$ 1,400	\$ 1,600
Large	10 M	20 GB	10	\$ 1,200	\$ 1,500	\$ 2,100	\$ 2,400
X-Large	20 M	50 GB	20	\$ 1,800	\$ 2,250	\$ 3,150	\$ 3,600
Dedicated	Unlimited	100 GB	50	\$ 2,500	\$ 3,125	\$ 4,375	\$ 5,000
Active Client Access License (ACAL) Fee:				\$ 10.00	\$ 12.50	\$ 17.50	\$ 20.00
Dedicated UU (unlimited ACALs)	Unlimited	100 GB	50	\$ 3,500	\$ 4,375	\$ 6,125	\$ 7,000

- **Records** are the total number of records in all production databases in a Subscription; overage charges may apply.
- **Size** is the total storage of all Licensee databases associated with a Subscription; overage charges may apply.
- **Databases** are the maximum number of production databases included with the Subscription.
- Dedicated subscriptions are allowed to have up to 50 (all production and non-production databases).
- All EQUS (EOL) Subscriptions are subject to a 20% SMA Fee - see EULA and Hosting Agreement for details and benefits.
- Additional database administration and optional hosting services are available by EOL Service Order.
- All EQUS Online database subscriptions are provided on Microsoft Azure and are managed by EQUS Online in an elastic pool with automatic scaling of application services; unless otherwise agreed to in writing.

**Setup Fee (SQL Server per instance): Production Database \$ 1,000 | Non-Production Database \$ 400**

### EQUS Professional Products

2  
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Professional  
Products

Professional Libraries	Fee	Add-On Modules	Fee
Standard	\$ 200	EQUS Alive Add-On Module	\$ 200
PlusD	\$ 250	EQUS LakeWatch Add-On Module	\$ 150
PlusG	\$ 250	EQUS Risk3T Add-On Module	\$ 150
PlusDG	\$ 300	▶ All fees are per Concurrent User License (CUL)	
PremierD	\$ 450	▶ Add-On Modules require Enterprise Silver or above and require but do not include an EQUS Professional Library License	
PremierG	\$ 400		
PremierDG	\$ 500	▶ Premier Ultimate Library includes Alive, LakeWatch, and Risk3T	
Premier Ultimate	\$ 600		

### EQUS Input Application Products

3  
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Applications

EQUS Data Processor (EDP)	Fee	EQUS Data Gathering Engine (EDGE)	Fee
EDP Standalone; with Free Formats; per CUL	\$ 75	EDGE with Free Formats; per Device License	\$ 30
EDP Distribution License; 1 Format (defined by client); per Entity Internal Use	\$ 300	EDGE Distribution License; per Entity Internal Use	\$ 1,500
EDP Format Definition (Internal or Distribution); per additional Format	\$ 100	EDGE Format Definition License (Internal or Distribution); per additional format	\$ 150

\*Please see EDGE volume discount table for additional information

### Contract Terms & Finance Plans

Select  
Term &  
Finance Plan

Term	Monthly	Quarterly	Annual	Total
1 Year	0%	5%	10%	10%
2 Year	5%	10%	15%	20%
3 Year	10%	15%	20%	25%

Above monthly prices are stated in USD and are SQL Server edition only; Software Maintenance Agreement (SMA) Fee is 20% of each license fee and is paid in per payment plan selected.

## EQUS Express Licensing

Licensed for Microsoft SQL Server Express Only

EQUS Express License	Fee	
<b>Express Enterprise Bronze - Server Licensing</b>	<b>\$ 7,500</b>	<ul style="list-style-type: none"> <li>EQUS Express Edition is 50% off of List Price (not applicable to EDGE licensing)</li> <li>EQUS Express available with Enterprise Bronze only</li> <li>EQUS Express systems are limited to a maximum of 5 Active Client Access Licenses (ACALs)</li> <li>EQUS Express Professional products are available in Standard Library only; limited to a maximum of 5 Concurrent User Licenses (CULs)</li> <li>EQUS Express Professional applications require, and may only connect to, their EQUS Express databases</li> </ul>
<b>Express Enterprise Bronze; per ACAL</b>	<b>\$ 300</b>	
<b>Express Professional Standard Library; per CUL</b>	<b>\$ 2,250</b>	
<b>EDGE with Free Formats; per Device License</b>	<b>\$ 1,000</b>	
<b>EQUS Express products are licensed to run on a SQL Server Express platform only, SQL Server Express not included</b>		

## EQUS Viewer License Agreement (VLA) Products

VLA Products	Perpetual Monthly Fee	EQUS Online Monthly Fee
EQUS licensees may provide 3 <sup>rd</sup> Party Enterprise viewing and report generation rights*		
<b>Pay Per User (PPU) Viewer Licenses; per user/mo.</b>	\$ 30	\$ 40
<b>Project Viewer Licenses; per site/mo.</b>	\$ 1,000	\$ 1,200
*VLA products are available to EQUS Licensees in good standing; requires an executed EULA and VLA.		

## EQUS Product Volume Discounts

Enterprise				
Enterprise Server and Core Licenses	%	SMA Cap	Active Client Access License (ACAL)	%
First Server and first 4 Cores	0%	\$ 30,000	License Fees for ACAL 11 through 50	20%
Second Server and Cores 5 through 8	40%	\$ 40,000	License Fees for ACAL 51 through 200	40%
Three or more Servers and Cores 9 and up	60%	\$ 50,000+	License Fees for ACAL 201 and up	80%
Per Server Center, Enterprise and Professional product SMA cap begins at \$30,000 for first server or first 4 Cores, \$10,000 is added to the cap for each additional server or additional 4 Cores. EDGE and EDP product SMA cap is \$10,000				
Professional	%	EDGE		%
License Fees for CUL from 6 to 10	20%	10 or more device licenses purchased		50%
License Fees for CUL from 11 to 20	40%	25 or more device licenses purchased		60%
License Fees for CUL from 21 to 50	60%	50 or more device licenses purchased		75%
License Fees for CUL from 51 and up	70%	100 or more device licenses purchased		80%
Volume discounts are based on Professional Concurrent User License (CUL) average value		300 or more device licenses purchased		90%
Entity	%	<ol style="list-style-type: none"> <li>Discount type is applied by category to produce the largest savings;</li> <li>Only 1 discount type is applied (product, entity, volume, or special);</li> <li>The Software Maintenance Agreement (SMA) fee is 20% of list license fee for Perpetual and EQUS Online;</li> <li>The EQUS Enterprise &amp; Professional Portfolio SMA fee cap is determined by the client portfolio;</li> <li>The EQUS EDP &amp; EQUS EDGE Portfolio SMA Fee Cap is \$10,000 per year</li> </ol>		
Governmental / Tribal Organization	25%			
Educational Organization (non-production)	90%			
Developer (non-production)	100%			
Collaborative Development	TBD			

Above prices are stated in USD.