EarthSoft Grew Significantly in 2015 & Receives Environmental Business Journal Award

Concord, MA (February 2016) — EarthSoft announced today significant growth in 2015 and receipt of a Business Achievement Award from the Environmental Business Journal (EBJ). Growth continued in all three major verticals: Governments, Industrials, and Consultants/Labs. EarthSoft has won the EBJ Award eight times.

EarthSoft's EQuIS Online Software-as-a-Service (SaaS) business operations grew by over 40% in 2015.The Systems Engineering group revenues grew over 30%, and the much larger Software Maintenance operation grew over 25%.

EarthSoft received a Business Achievement Award from the Environmental Business Journal (EBJ):

> **EarthSoft (Concord, Mass.)** for a banner year in 2015 thanks to many new clients and contracts, and ongoing product development. EarthSoft's Business Partner Program produced revenues for its members (AECOM, CH2M, Golder Associates, ERM, Environmental Standards, and SGS). EarthSoft's EQuIS Online hosting group and EarthSoft's services group (SEO) both posted significant growth. EarthSoft landed a large air project with the South Coast Air Quality Management District in California, and a large WQX project with the Massachusetts Department of Environmental Protection. Other new clients in 2015 included one of the world's largest chemical companies, TRC, Klohn Crippen Berger, and Roux and Associates. A Canadian Regional Authority selected EQuIS for its new Hydrogeological Data Analysis System after competitive bid. One of the largest firms in Germany, Wessling, is deploying a large EQuIS.

EarthSoft's continued focused on product innovation around environmental data workflows provides ongoing revenue growth far above the environmental industry average. CEO Mitch Beard said, "EQuIS is the market leader for environmental data management because it is scalable, configurable, and supports comprehensive workflows. EQuIS supports sample planning, field data collection, electronic Chain of Custody (eCOC) management, automated data processing, QA/QC and completeness checks, reporting, graphics, and visualization including integration with Esri's GIS."

About EarthSoft: EarthSoft's EQuIS is the world's most widely used environmental data management software. Please write info@earthsoft.com, or visit www.earthsoft.com, for further information.